

# **Change Management Services**

#### Change Management:

An enabling framework for managing the people side of change to drive speed of adoption, utilization, and proficiency to achieve desired outcomes

At Kognitiv, the success of projects is more than simply ensuring the technology is deployed and functioning. We want our clients to see the desired speed of adoption, system utilization and maximize the return on their investment from a people perspective.

### Why Change Management?

Including effective change management strategies and tactics leads to projects being 6X more likely to achieve their objectives. \*Along with being more likely to stay on or ahead of schedule as well as stay within or under budget.



of project



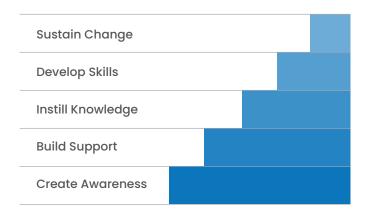
Capture people-

dependent

ROI



Build change competency into the organization



## **Build Commitment to Change**

Project success is more than deploying the technology and having it function. It's also about ensuring that the change(s) are sustained after implementation. To reach that goal of sustainment, several other pieces need to be in place as its foundation.

# **The Kognitiv Approach**



CHanges come in all shapes and sizes, so let's scope yours and customize a plan



ANalyzing the change impacts results in plans to drive communications and training



Gaining leadership and organizational alignment and support is critical



Excelling at delivering against the plans contributes to overall project success



# **Change Management Services**

### **Engagement Options**

Whatever your project needs, we offer flexible engagement options to get you the right amount of support. Contact us today for more details.

## **Engagement Key**



We Deliver the Tooling for Success to you

We Deliver the Tooling and Support your Efforts



We Deliver the Tooling and Lead your Effort

|  | Kog CM Support<br>Intended to support clients<br>with Change Management<br>resources available to<br>execute the CM activities<br>internally. | Kog CM Partnership<br>Actively engage and learn<br>from our Change<br>Management experts and our<br>best practices | Kog CM Engagement<br>Perfect if you require a full<br>service, Kognitiv-led<br>experience. |
|--|---|--|--|
| Scope the Change                         | Q   | Ø  | ¢  |
| Change Workshop                          |   |  | <b>T</b>   |
| Change Impact Analysis                   | *   | Ø  | <b>T</b>   |
| Org Readiness Assessment                 | *   | ٩  | <b>T</b>   |
| Develop Change<br>Management Plan        | Q   | ٩  | <b>T</b>   |
| Communications Plan                      | *   | Ø  | ▼  |
| Develop & Deliver<br>Communications      |   |  | T  |
| Training Needs Assessment                |   | ٩  | T  |
| Training Plan                            | *   | ٩  | <b>T</b>   |
| Develop & Deliver<br>Training Curriculum |   | ٩  | T  |
| Develop Adoption &<br>Measurement Plan   |   | ٩  | T  |
| Adoption Activities                      |   |  | <b>T</b>   |
| Adoption Reporting                       | Dashboard Template Kit  | Deliver Basic Dashboard  | Deliver Premium Dashboard  |