

Kognitiv's ISV Partner Connect Program

Supercharge Your SaaS with Seamless Workday Integrations

Are you struggling to enhance your integration capabilities for Workday customers? Look no further! Kognitiv's ISV Partner Connect Program is here to provide software and solution providers with the essential tools and support to enrich their solutions for Workday's extensive customer base.

With our 3 flexible packages, your team can select the ideal level of support, without the burden of expensive overhead or lengthy ramp-up times. Unlock new potential and drive exceptional outcomes for your organization with Kognitiv.

Why Kognitiv is Your Ideal Partner?

Let our expertise secure your integration's certification and prime marketplace placement



Unmatched Experience

Our integrations team has built solutions for some of Workday's largest software partners and supported over 500 Workday customers. Rooster™, a custom solution for TA teams, was named a Global 2024 Innovation Award Winner by Workday.



Power by the Hour

Ad-hoc consulting from Workday experts with no minimums. Client-controlled engagement means you pay only for the expertise you use.



Competency Amplification

Our delivery approach centers around knowledge transfer, transforming your team's capacity for ongoing support and innovation.



Choose Your Support Package:

| | Flex Support Package | Integration Builder Package | Enterprise Solution Package |
|--------------------|---|--|---|
| Project Type | <ul style="list-style-type: none"> ✓ T&M Support for your Team when they need it | <ul style="list-style-type: none"> ✓ Efficient Development of custom Integrations | <ul style="list-style-type: none"> ✓ Build & deploy Highly Customized Solutions at Scale |
| Client Setup | <ul style="list-style-type: none"> ✓ Self-Implemented | <ul style="list-style-type: none"> ✓ Client Deployment Instructions | <ul style="list-style-type: none"> ✓ Full Support with Detailed Guides |
| Maintenance | <ul style="list-style-type: none"> ✓ Hourly Support | <ul style="list-style-type: none"> ✓ Optional, Hourly Support | <ul style="list-style-type: none"> ✓ Full Maintenance Support Available |
| Knowledge Transfer | <ul style="list-style-type: none"> ✓ Avoid Temps/ Contractors | <ul style="list-style-type: none"> ✓ Expert Team Assistance | <ul style="list-style-type: none"> ✓ Leverage Expert Support, No Full Teams |
| Commitment | <ul style="list-style-type: none"> ✓ T&M Support with No Minimums | <ul style="list-style-type: none"> ✓ Project-Based, T&M with No Minimums | <ul style="list-style-type: none"> ✓ Strategic Partnership |



In 2019, a Fortune 500 online retailer faced a major challenge—integrating Workday with their new Applicant Tracking System (ATS), Greenhouse. The retailer required all key staffing transactions, such as hires, rehires, and job changes, to be automated. However, Greenhouse lacked a standard Workday integration, leading to inefficiencies in data entry and business processes.

Having a sophisticated Workday system in place, the retailer’s steering committee required that all major staffing transactions be automated. The retailer sought out Kognitiv, a Workday Services partner with a long-standing reputation for solving integrations challenges others cannot.

KOGNITIV’S APPROACH



Kognitiv stepped in to develop a custom solution through collaborative design sessions with both the retailer and the ISV, Greenhouse. Kognitiv identified a practical solution: a dropdown menu that allowed recruiters to specify “Staffing Actions” transmitted to Workday, creating a seamless and automated integration. Originally projected as a 6-month project, Kognitiv completed the integration in just 3 months—half the time and cost.

- **50% faster project delivery** than the original estimate
- **Seamless automation** of staffing transactions, improving internal workflows
- **Turn-Key** implementation and frictionless adoption

PARTNER OUTCOME



Kognitiv became Greenhouse’s first Systems Integration (SI) partner, building a standard Workday integration used across their entire customer base. Within a year, Greenhouse successfully launched both an out-of-the-box solution and a custom integration for enterprise clients, positioning the company as a leader in ATS integrations with Workday.

- **\$400,000 savings** in development cost (estimated)
- **A scalable, bi-directional integration** for Workday and Greenhouse customers
- **Higher customer satisfaction** with **zero disruption** to the client’s resourcing model

Trusted By



greenhouse Recruiting

BetterUp®



Connect with a Kognitiv solution expert today by filling out the [contact form](#). While you’re there, check out our case study to see how we built a custom Workday integration for Greenhouse, a leading ATS provider.

Act now to qualify for 10 Free Hours of Support!

Visit kognitivinc.com for More Information

